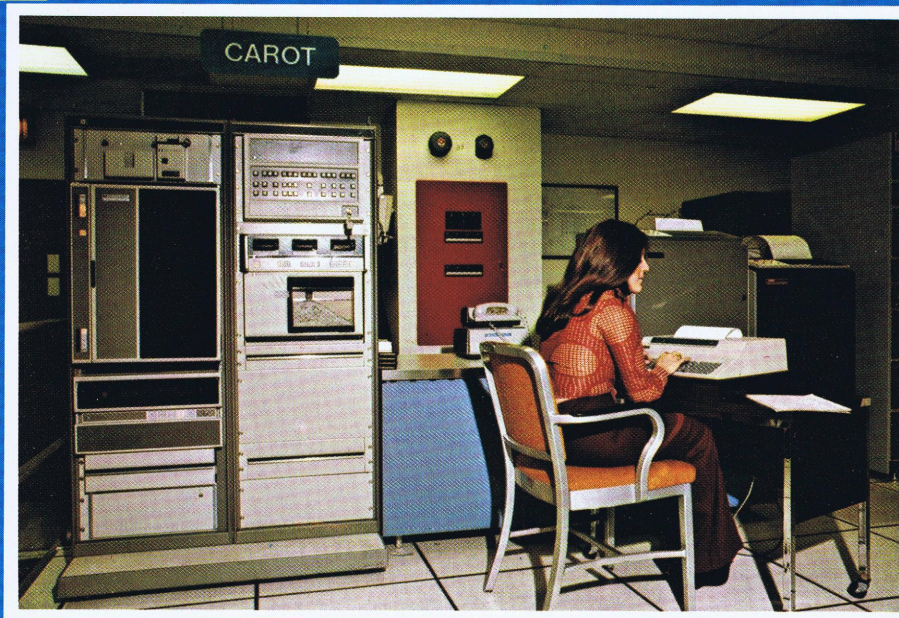


Eliminate most problems associated with
the complex purchasing function.

For additional information on
Minicomputer Purchasing Service
or other Information Systems
Purchasing Offerings contact:

John Jengo Tel. No. 212-571-2031
Jack Guthlein Tel. No. 212-571-2085

Buy your minicomputers through Western Electric



Save
TIME • EFFORT • MONEY

Western's individual and national purchase contracts
now simplify your minicomputer purchases
to facilitate implementation of the Bell System's Automated Maintenance,
Management and Operational Systems.

NOTICE: Distribution limited to Bell System Personnel Only.



Western Electric

Technology moves ahead— and our purchasing function keeps the pace

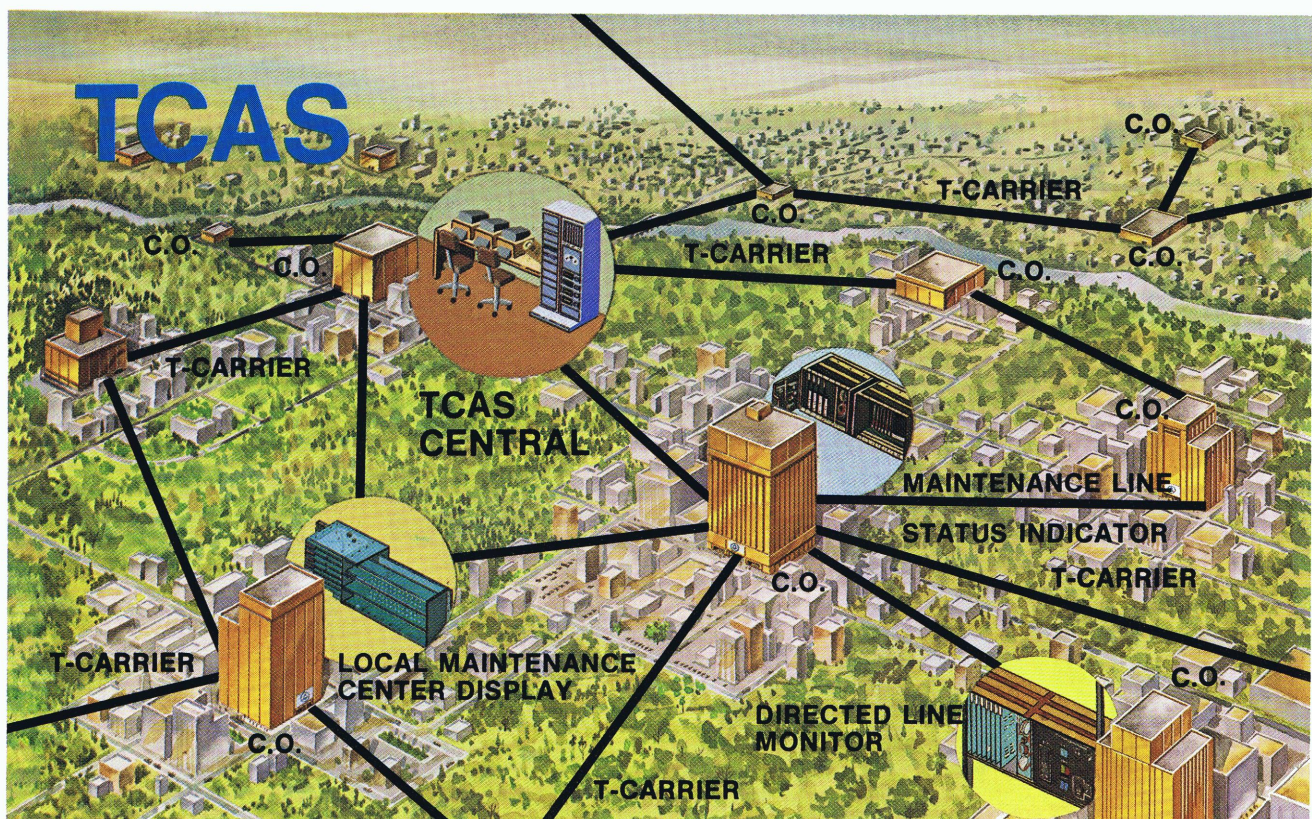
As the Bell System network expands and becomes more complex, new automated systems are developed to assure high quality service and reduce cost. Because of their functional capabilities and small size, minicomputers are embedded into these communication systems.

Automated systems within the Bell System are expanding at a fast rate placing an unusual burden on your purchasing organizations charged with buying the associated minicomputer hardware.

Minicomputer purchasing is now Centralized • Fast • Economical

Western Electric has centralized its purchasing function for minicomputers. Where demands are high for specific hardware, national contracts are negotiated often resulting in net cost and order interval advantages to you. These contracts often have the flexibility to accommodate

special requirements. Where national contracts are not warranted, Western Electric's experts stand ready to place orders and/or negotiate special contracts with the most favorable quoter on the basis of price, product quality and ability to deliver on schedule.



"TCAS (T-CARRIER ADMINISTRATION SYSTEM) is typical of a maintenance system under the control of a minicomputer. TCAS provides automatic surveillance of metropolitan area T-Carrier networks of from 800 to 16,000 systems."

We have already done the legwork

Western Electric has already negotiated contracts for minicomputer equipment to accommodate all A.T.&T. Co. Standard automated systems. By taking advantage of Western Electric's purchasing function, the telephone companies will eliminate duplication of effort. Costly and time consuming burdens are removed from your procurement process:

Contract Negotiation

Expediting and Order Control

Legal and Credit Verification

Contract Administration

Eliminate recurring costs

Once Western Electric negotiates a national contract, its application to individual purchases is not subject to much of the recurring effort and accompanying costs associated with individual contracts. This permits you to concentrate your attention on the "bread and butter" responsibilities more closely associated with providing service to your subscribers.

Buying through Western Electric offers you other benefits

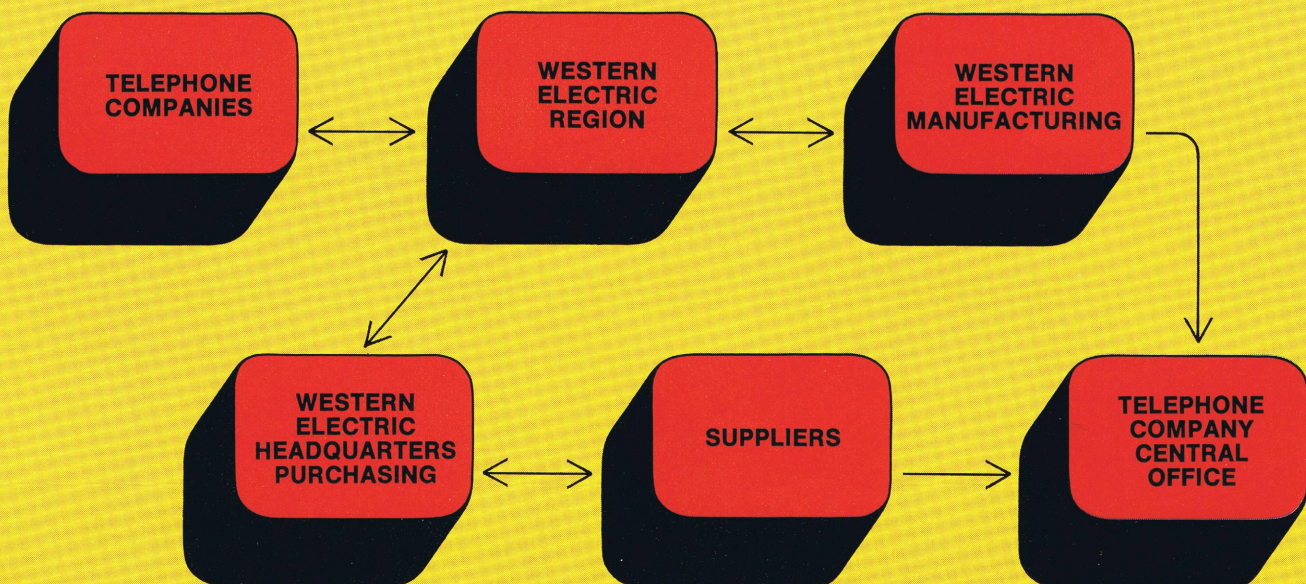
Standard Supply Contract

Improved Warranty & Transportation Claim Processing

Reduced Lead Time

Office Records Accurately Updated, Automatically

Engineering, shipment, and other project factors associated with Western Electric manufactured equipment and purchased minicomputers are coordinated to assure successful and on-time job completion.



The Western Electric Purchasing Division

is structured for operating efficiency and to effectively interface with over 50,000 suppliers of goods and services. In this capacity, we purchase billions of dollars of goods and services annually in behalf of 23 manufacturing locations

and the 7 Regions which serve the Bell Operating Companies.

This expertise is extended to the Information Systems Purchasing Group which was expressly organized to operate in the computer area.

It's easy to order your minicomputer through Western

On standard systems simply advise our Regional Customer Service 10 months prior to the required ship date, at the time you are planning an automated system. This will enable us to reserve a position in the suppliers forward production planning.

You can use

An MD-42-9511 form

An MPS-270 form for companies using EAS or

A letter of intent

Your firm order should follow, 4 months prior to the required ship date to confirm your reservation.

If you plan to implement any of these systems with embedded minicomputers...

Standard Systems

Transmission

ADTS	AUTOMATIC DATA TEST SYSTEM	SARTS	SWITCHED ACCESS REMOTE TEST SYSTEM
CAROT-2	CENTRALIZED AUTOMATIC REPORTING ON TRUNKS PHASE 2	TASC	TELECOMMUNICATIONS ALARM SURVEILLANCE AND CONTROL
CMS-2A	CIRCUIT MAINTENANCE SYSTEM	TCAS	T-CARRIER ADMINISTRATION SYSTEM
CPMS	CABLE PRESSURE MONITORING SYSTEM	TFMS	TRUNK AND FACILITIES MAINTENANCE SYSTEM
CTMS	CARRIER TRANSMISSION MAINTENANCE SYSTEM	TSS	TRANSMISSION SURVEILLANCE SYSTEM
LMOS	LOOP MAINTENANCE OPERATIONS SYSTEM (Automated Repair Service Bureau)		

Switching

AFADS	AUTOMATED FORCE ADMINISTRATION DATA SYSTEM	COSMOS	COMPUTER SYSTEM FOR MAIN-FRAME OPERATIONS
AIS/FAS	AUTOMATIC INTERCEPT SYSTEM/FILE ACCESS SYSTEM	EADAS	ENGINEERING AND ADMINISTRATION DATA ACQUISITION SYSTEM
AMARC	AUTOMATIC MESSAGE ACCOUNTING RECORDING CENTER	EADAS/NM	ENGINEERING AND ADMINISTRATION DATA ACQUISITION SYSTEM/NETWORK MANAGEMENT
ATA	AUTOMATIC TROUBLE ANALYSIS SYSTEM	LAMA-C	LOCAL AUTOMATIC MESSAGE ACCOUNTING—Type C
ATRS	AUTOMATED TROUBLE REPORTING SYSTEM	PBC	PERIPHERAL BUS COMPUTER FOR 4A/ETS
CAMA-C	CENTRALIZED AUTOMATIC MESSAGE ACCOUNTING SYSTEM	NO. 2 SCCS	NO. 2 SWITCHING CONTROL CENTER SYSTEM
COMAS III	COMPUTERIZED MAINTENANCE AND ADMINISTRATION SYSTEM	SES	SERVICE EVALUATION SYSTEM

Special

HERO	HEADQUARTERS REORDER SYSTEM	NEADS	NETWORK MANAGEMENT ENGINEERING ADMINISTRATION DATA SYSTEM
ISPS	INTERNATIONAL SERVICE POSITION SYSTEM	SECS	STATISTICAL AND ERROR CORRECTION SYSTEM

Reservation and ordering intervals are negotiable for Special Systems, upon request.

*...take advantage of our purchasing experience—and save—
make Western Electric your single point of contact for buying minicomputers*



Western Electric